

**Baileys Harbor Community Association Inc  
Profit & Loss**

January 1, 2017 through September 24, 2019

	Jan - Dec 18	Jan - Dec 19	YTD 2020 (10/5/20)	PROJ 2020	Revised Budget 2020	Budget 2021	
<b>Income</b>							
Yoga Income	0.00	448.00	309.00	309.00	250.00	0.00	
Passport Stamps	10.00	158.50	12.69	15.00	150.00	15.00	
<b>Credit Card Fees Collected</b>							
Credit Card Fees Paid	-313.47	-307.65	-299.40	-300.00	0.00	0.00	
Credit Card Fees Collected - Other	45.90	102.68	11.92	20.00	0.00	0.00	
<b>Total Credit Card Fees Collected</b>	<b>-267.57</b>	<b>-204.97</b>	<b>-287.48</b>	<b>-280.00</b>	<b>0.00</b>	<b>0.00</b>	
<b>Advertising</b>							
Brochure Income	525.00	200.00	0.00	1,000.00	1,000.00	1,000.00	
Web Site	140.00	85.00	390.00	100.00	100.00	100.00	
Advertising - Other	350.00	0.00	0.00	0.00		0.00	
<b>Total Advertising</b>	<b>1,015.00</b>	<b>285.00</b>	<b>390.00</b>	<b>1,100.00</b>	<b>1,100.00</b>	<b>1,100.00</b>	
<b>Annual Dues</b>							
Business Members	13,660.35	13,335.00	4,775.00	16,000.00	10,000.00	17,000.00	Use budgeted amounts
General Members	1,525.00	1,700.00	1,175.00	1,500.00	1,500.00	1,500.00	Use budgeted amounts
<b>Total Annual Dues</b>	<b>15,185.35</b>	<b>15,035.00</b>	<b>5,950.00</b>	<b>17,500.00</b>	<b>11,500.00</b>	<b>18,500.00</b>	
<b>Art &amp; Craft Fair Booth Fees</b>							
Food Vendors	1,330.00	2,024.20	1,750.00	1,750.00	2,000.00	2,000.00	
Art & Craft Vendors	16,778.98	21,602.80	4,230.00	4,230.00	5,000.00	4,000.00	
Farmers Market	11,098.13	8,610.40	4,018.00	4,018.00	5,000.00	4,000.00	
<b>Total Art &amp; Craft Fair Booth Fees</b>	<b>29,207.11</b>	<b>32,237.40</b>	<b>9,998.00</b>	<b>9,998.00</b>	<b>12,000.00</b>	<b>10,000.00</b>	
<b>Car Show/Rally</b>							
Car Show	800.00	20.00	0.00	0.00	0.00	0.00	
Car Show Sponsor	375.00	300.00	0.00	0.00	0.00	0.00	
Calendars	211.70	37.00	30.00	12.00	0.00	0.00	
Participant	290.00	150.00	0.00	0.00	0.00	0.00	
Sponsorship	0.00	750.00	0.00	0.00	0.00	0.00	
<b>Total Car Show/Rally</b>	<b>1,676.70</b>	<b>1,257.00</b>	<b>30.00</b>	<b>12.00</b>	<b>0.00</b>	<b>0.00</b>	
<b>Concessions</b>							
Apparel	1,710.90	1,365.86	167.49	167.49	500.00	500.00	
Beverages	17,898.00	18,234.01	2,009.00	2,009.00	3,000.00	0.00	
Concessions - Other	86.00	0.00	0.00	0.00	0.00	0.00	
<b>Total Concessions</b>	<b>19,694.90</b>	<b>19,599.87</b>	<b>2,176.49</b>	<b>2,176.49</b>	<b>3,500.00</b>	<b>500.00</b>	
Dinner Meeting Income	1,750.00	2,275.00	0.00	0.00	0.00	0.00	
<b>Donations Received</b>							
Christmas Trees	50.00	25.00	635.00	1,000.00	0.00	1,000.00	
Lighthouse Stamp Money	0.00	10.55	5.00	5.00	0.00	0.00	
Tip Jar	513.07	1,277.65	229.00	500.00	500.00	1,000.00	
Event Sponsor	9,275.00	6,075.00	4,700.00	5,000.00	4,700.00	1,375.00	Brown Trout only
Fireworks	10,485.00	8,179.70	300.00	300.00	300.00	0.00	
Donations Received - Other	405.00	2,960.00	651.00	1,000.00	0.00	0.00	
<b>Total Donations Received</b>	<b>20,728.07</b>	<b>18,527.90</b>	<b>6,520.00</b>	<b>7,805.00</b>	<b>5,500.00</b>	<b>3,375.00</b>	
Grant Income	0.00	0.00	0.00	0.00	0.00	5,000.00	
Interest Income	13.39	13.81	1.43	15.00	7.00	0.00	
Raffle Receipts	94.00	0.00	0.00	0.00	0.00	0.00	

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<b>Room Tax Income</b>						
SCP Funds	25,864.35	25,256.10	13,626.24	26,895.72	26,896.00	27,533.00
Town of Baileys Harbor	39,385.00	42,932.91	44,500.00	44,500.00	44,500.00	20,000.00
<b>Total Room Tax Income</b>	<b>65,249.35</b>	<b>68,189.01</b>	<b>58,126.24</b>	<b>71,395.72</b>	<b>71,396.00</b>	<b>47,533.00</b>
Souvenirs	0.00	44.60	0.00	0.00	0.00	0.00
<b>Ticket Sales</b>						
Parade Entry	0.00	25.00	0.00	0.00	0.00	0.00
Brown Trout	8,130.00	10,845.00	0.00	0.00	0.00	10,665.00
Ticket Sales - Other	1,635.00	1,650.00	0.00	0.00	0.00	0.00
<b>Total Ticket Sales</b>	<b>9,765.00</b>	<b>12,520.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10,665.00</b>
<b>Total Income</b>	<b>164,121.30</b>	<b>170,386.12</b>	<b>83,226.37</b>	<b>110,046.21</b>	<b>105,403.00</b>	<b>96,688.00</b>
<b>Expense</b>						
Meetings	199.14	985.09	63.24	63.24	16.00	100.00
Donations	0.00	100.00				
Ask My Accountant	0.00	2,117.01	-106.76	0.00	0.00	0.00
Education and Training	839.56	1,364.63	290.00	290.00	290.00	500.00
Fireworks Donation toTown	10,385.00	8,154.70	0.00	300.00	300.00	0.00
<b>Advertising Expense</b>						
Printing and Reproduction	1,596.98	4,862.25	745.00	0.00		0.00
Magazines	3,656.09	3,477.10	3,623.08	0.00		0.00
Print	4,153.24	1,523.00	3,827.00	0.00		0.00
Radio	2,914.20	2,166.07	244.80	0.00		0.00
Posters	25.72	206.43	59.50	0.00		0.00
Brochure Printing	4,370.00	3,915.00	4,237.00	0.00		0.00
Internet	4,449.45	5,714.44	1,277.00	0.00		0.00
Advertising Expense - Other	4,348.88	3,378.89	264.91	0.00		0.00
<b>Total Advertising Expense</b>	<b>25,514.56</b>	<b>25,243.18</b>	<b>14,278.29</b>	<b>15,000.00</b>	<b>22,000.00</b>	<b>20,000.00</b>
Bank Service Charges	72.75	110.65	23.99	36.00	36.00	100.00
Car Rally/Show	150.00	300.00	0.00	0.00	0.00	0.00
<b>Concession Expense</b>						
Apparel	2,231.37	1,889.58	250.20	250.20	250.00	2,000.00
Drinks	7,639.76	7,607.70	824.20	824.20	824.00	0.00
Labor	4,158.12	2,467.25	0.00	0.00	0.00	0.00
<b>Total Concession Expense</b>	<b>14,029.25</b>	<b>11,964.53</b>	<b>1,074.40</b>	<b>1,074.40</b>	<b>1,074.00</b>	<b>2,000.00</b>
Contract Labor	1,000.00	0.00	0.00	0.00		0.00
Dinner Meeting Expense	3,799.00	2,575.00	0.00	0.00	0.00	0.00
Dues and Subscriptions	99.00	0.00	11.96	11.96	0.00	100.00
Entertainment	12,725.00	16,669.00	325.00	325.00	3,500.00	0.00
Equipment Rental	2,801.75	4,370.00	3,070.00	3,070.00	3,070.00	4,000.00
Gardening & Beautification	1,484.00	2,375.88	1,892.65	1,892.65	2,000.00	3,000.00
<b>General Event Supplies</b>						
Trolleys/Buses	1,425.00	3,723.00	0.00	0.00	0.00	0.00
General Event Supplies - Other	3,914.97	2,658.20	357.40	1,357.40	1,000.00	1,500.00
<b>Total General Event Supplies</b>	<b>5,339.97</b>	<b>6,381.20</b>	<b>357.40</b>	<b>1,357.40</b>	<b>1,000.00</b>	<b>1,500.00</b>
<b>Insurance</b>						

2021 Receipts Advertising Apparel Graphic Arts
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7000 Surplus to be held for 2

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Profit & Loss

January 1, 2017 through September 24, 2019

	Jan - Dec 18	Jan - Dec 19	YTD 2020 (10/5/20)	PROJ 2020	Revised Budget 2020	Budget 2021	
Liability Insurance	2,601.00	1,598.00	1,882.50	2,510.00	2,818.00	2,635.50	5% increase?
Workers Comp	158.00	0.00	231.00	308.00	0.00	323.40	
Insurance - Other	0.00	0.00	0.00	0.00	0.00	0.00	
<b>Total Insurance</b>	<b>2,759.00</b>	<b>1,598.00</b>	<b>2,113.50</b>	<b>2,818.00</b>	<b>2,818.00</b>	<b>2,958.90</b>	
Licenses and Permits	109.63	99.63	99.00	99.00	100.00	150.00	
Office Equipment	1,101.35	1,450.24	425.91	500.00	300.00	500.00	
<b>Payroll Expenses</b>							
Payroll Processing Fees	487.41	548.60	508.51	520.00	550.00	550.00	
Graphic Art	5,000.00	5,500.00	4,423.00	5,750.00	5,750.00	5,750.00	
Employee Wages	43,884.88	46,243.77	35,000.00	45,500.00	46,568.00	45,500.00	
Payroll Tax	3,739.69	3,082.24	2,728.56	3,480.75	4,003.00	3,920.63	Wages & Gr Art *7.65%
PPP Loan	0.00	0.00	-11,887.00	-11,887.00	0.00	0.00	
Health Insurance	0.00	4,432.26	3,836.23	5,252.00	5,578.65	5,514.60	5% increase?
<b>Total Payroll Expenses</b>	<b>53,111.98</b>	<b>59,806.87</b>	<b>34,609.30</b>	<b>48,615.75</b>	<b>62,449.65</b>	<b>61,235.23</b>	
Postage and Delivery	1,422.23	1,598.87	379.49	500.00	550.00	500.00	
Prizes	6,865.88	9,557.74	0.00	0.00	0.00	8,650.00	
Accounting	1,262.76	2,346.63	463.00	1,500.00	1,500.00	1,500.00	
Raffle Expenses	0.00	0.00	0.00	0.00	0.00	0.00	
Repairs	60.94	0.00	0.00	0.00	0.00	0.00	
Sanitation	6,560.00	8,954.00	0.00	0.00	0.00	0.00	
Security	793.16	810.99	0.00	0.00	0.00	0.00	
Telephone & Internet	3,302.18	2,730.51	2,421.00	3,549.00	3,084.00	4,200.00	Reimb 1820/yr ea + 107/mo
<b>Travel &amp; Ent</b>							
Lodging	1,137.44	1,120.03	0.00	0.00	746.00	0.00	
Meals	468.43	328.98	24.21	24.21	24.00	0.00	
Travel	1,360.12	1,845.67	818.62	818.62	0.00	0.00	
<b>Total Travel &amp; Ent</b>	<b>2,965.99</b>	<b>3,294.68</b>	<b>842.83</b>	<b>842.83</b>	<b>770.00</b>	<b>0.00</b>	Took off \$450+\$250 for confi
<b>Total Expense</b>	<b>158,754.08</b>	<b>174,959.03</b>	<b>62,634.20</b>	<b>81,845.23</b>	<b>104,857.65</b>	<b>110,994.13</b>	
	<b>5,367.22</b>	<b>-4,572.91</b>	<b>20,592.17</b>	<b>28,200.98</b>	<b>545.35</b>	<b>-14,306.13</b>	

General Event Budget	
Pond Hockey	
Beer Fest	
Farmers Markets	
Blessing	
Autumnfest	
Brown Trout	
Christmas	
Easter	
Halloween	
July 4th	
Admin	